



# B.ENG. ROBERT SCHULZ

born 23.03.1983 in Leipzig

## CURRICULUM VITAE

### CONTACT

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Leipziger Str. 18  
04720 Döbeln  
Germany

### EDUCATION

#### MERSEBURG UNIVERSITY OF APPLIED SCIENCES

Industrial engineering  
2009 - 2012

### EXPERIENCE

- Web & App Development
- Technical management
- Product Owner
- Customer Service & After Sales
- Team and project management

### LANGUAGES

- German (mother tongue)
- English B2

### PORTFOLIO

[www.robert-schulz.info](http://www.robert-schulz.info)

As a goal-oriented leader, I combine analytical clarity with empathy: I motivate teams, promote knowledge transfer and solve complex tasks pragmatically. Through strong communication skills, risk awareness and entrepreneurial thinking, I ensure sustainable results in management, sales and project environments.

**2024-now**  
Freelancer

#### Web & App Development

- Various projects via Fiverr

**2023-2024**  
Syntax Institut

#### Training as an app developer

- UX/UI design
- Android with Kotlin
- iOS with Swift

**2017-2022**  
AL-ARABIYYA-  
INSTITUTE

#### Technical Manager / Product Owner

- Modern-Standard-Arabic.net: This platform serves as a comprehensive learning portal for the Arabic language and is aimed specifically at students in the higher education sector.
- TOAFL.com: This platform revolutionizes Arabic certification by enabling fully automated testing according to the Common European Framework of Reference for Languages (CEFR).

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GitHub: WhatsMusic

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### 2016

Borsig ZM

#### Technical customer service manager

- Responsible for the management and control of aftersales and service
- Control of work processes and work organization
- Development of the service market
- Analysis of the service market and the competition
- Design of attractive service products
- Development of proactive service sales (key accounts)
- Development of concepts for implementing the service strategy
- Monitoring and expanding the spare parts business and maintenance orders

### 2012-2016

CRYOTEC

#### Project Manager plant construction

- Order processing for planning, construction and delivery of systems
- Coordination of internal and external production processes
- Creating and monitoring schedules
- Comparing and evaluating technical requirements based on required parameters and specifications
- Conducting technical clarifications on site

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### 2009-2012

CRYOTEC

### Sales in plant engineering

Dual study program in industrial engineering

- Supporting existing and new international customers in project business
- Recording of specific requirements/problems and initial technical advice at the customer's premises
- Preparation of competitive offers including conducting contract negotiations

### 2007-2009

Halle (Saale)

### Vocational Baccalaureate

Evening classes

### 2006-2007

Siegsdorf

### Warehouse worker

Adelholzener Alpenquellen

### 2004-2006

Eggstätt

### Warehouse worker

Fossil Distribution

### 2003-2004

Grassau

### Training as a hotel specialist

Astron Hotel (training canceled)